

Jasjit Gill

Malaysia

Over Three decades of experience in Building Growth & Profits in Competitive Markets

- ✓ Versatile, dynamic professional with rich experience and achievements in decisive leadership, strategic planning and successful management of business operations in senior management positions.
- ✓ Track record of planning, setting up and running various business ventures across Industries and driving operations.
- ✓ Demonstrated capability of successfully running the business operations of Kunlun Energy Limited, Hong Kong as defacto Managing Director for 4 years.
- ✓ Proven ability to map creative business vision, translate vision into action, empowering organizations to achieve increased productivity, operational efficiency, and net earnings.
- ✓ Fast learner who has been consistently cited for ability to achieve rapid comfort level in new environments and locations, including Hong Kong, Australia, United Kingdom and Malaysia and function effectively and efficiently in multi-cultural environments.
- ✓ Dynamic leader and mentor with ability to build team cohesion and inspire team members to strive towards ever-higher levels of achievements.

CORE STRENGTHS

- ✓ Powerful strategist with skills in Business opportunity Identification.
- ✓ Overall planning, implementation, forecasting, budgeting & control across functions.
- ✓ Business Development; demonstrated ability to market products/services across Industries.
- ✓ Spearheaded and managed Profit Centre operations and Business Diversification.
- ✓ Operations Management; drive systems, processes, methodologies for delivering quality output and service.
- ✓ Financial & Legal Management; history Corporate Finance, Company Secretarial and Legal Advisory functions.

PROFESSIONAL EXPERIENCE

Legal Freelance Work

1995 - To-date

Since leaving corporate life in 1995, I have engaged in legal and business Freelance activities within my network on an ad hoc basis. These activities mainly encompassed drafting commercial and corporate legal documents and preparation of various types of fund raising documents and strategic business plans. Commencing in July, 2019, I have been Freelancing online through various platforms such as Upwork, Freelancer and Guru. My offline Freelance work continues as before. In addition to drafting, I can review legal documents from counterparties and examine and advise on breach of contract situations. Some of the documents that I am able to draft are:

- ✓ Non-Disclosure Agreement
- ✓ Distribution Agreement
- ✓ Shareholder Agreement
- ✓ Joint Venture Agreement
- ✓ Founder's Agreement
- ✓ Partnership Agreement
- ✓ Franchise Agreement
- ✓ IPO Prospectus
- ✓ Rights Issue Document
- ✓ M& A Documents
- ✓ KISS and SAFE
- ✓ Convertible Loan Notes
- ✓ Private Placement Documents
- ✓ Circular to Shareholders

- ✓ Underwriting Agreement
- ✓ Client Services Agreement
- ✓ Memorandum of Understanding
- ✓ Independent Contractor Agreement
- ✓ Licensing Agreement
- ✓ Operating Agreement
- ✓ Employee Share Option Scheme
- ✓ Income Sharing Agreement
- ✓ Referral Agreement
- ✓ Affiliate Agreement
- ✓ Master Service/SaaS Agreements
- ✓ Strategic Business Plans
- ✓ Investment Proposals
- ✓ Shareholding Structures
- ✓ Term Sheets
- ✓ Corporate Guarantees
- For Websites and Mobile Applications
- ✓ Privacy & Cookies Policy
- ✓ Terms of Service
- ✓ Disclaimer
- ✓ Refunds Policy
- ✓ GDPR and CCPA Compliance

Taahira Sdn Bhd, Malaysia

April, 2009 – March, 2012

Co-founder & Managing Director

- ✓ Revived skincare project initially started in 2003 when residing in Australia.
- ✓ Raised financing of US\$450,000 from equity investors to fund project.
- ✓ Reformulated product line in-house from Natural Skincare to Organic Skincare concept.
- ✓ After detailed market research, financial partners resolved to market the products through the Multi-Level distribution channel instead of the recommended agent channel.
- ✓ Liaised with consultants to formulate Compensation Plan for distributors and marketing structure.
- ✓ Planned and established a small in-house manufacturing facility.
- ✓ Sourced organic and other raw materials from numerous suppliers in USA, Europe, India China and Australia
- ✓ Achieved Good Manufacturing Practice (“GMP”) certification for manufacturing facility from Ministry of Health, Malaysia.
- ✓ Secured Direct Selling License from Ministry of Domestic Commerce, Malaysia
- ✓ Achieved Halal Certification for skincare products.
- ✓ Established marketing office and recruited marketing and administration teams.
- ✓ Planned and implemented all aspects of this project.

The project failed primarily due to over investment in office and showroom facilities and under investment in marketing activities and selection of wrong marketing channels and methods.

Oil Filtration Systems Sdn Bhd, Malaysia

May 2006 to December 2008

Founder & Managing Director

- ✓ Successful in securing a sub-contract to filter transformer oil for Tenaga Nasional Berhad on a ‘live’ basis.
- ✓ Conducted extensive market research on feasibility of diversifying into a full-fledged oil filtration and oil purification services company.
- ✓ Undertook all planning and implementation functions to realise this project.
- ✓ Trained Project personnel to operate effectively without supervision.

Business closed due to effects of global recession on capital expenditures of potential clients, particularly US and European multi-nationals who were our primary target market.

Taahira Natural Skincare, Australia

2003 to 2005

Founder & Managing Director

- ✓ Developed and formulated a range of natural skincare products branded “Taahira Natural Skincare”. Test production run was well received by the market.
- ✓ Conducted extensive research into the ingredients used in existing skincare products and their potential of health hazards.
- ✓ Orchestrated the formulation and development processes of natural skincare products in-house.

Project shelved as I decided to return to Malaysia.

Kunlun Energy Limited, Hong Kong**1990 to 1995**

(formerly named CNPC (Hong Kong) Ltd., Paragon Holdings Limited and FSC Investment Holdings Limited)

Group Executive Director, General Manager and Legal Counsel

- ✓ Responsible for the daily operations of the Group from January, 1991 and reported directly to the Board of Directors.
- ✓ Functioned as the Group's Internal Legal Counsel during entire period of employment and Company Secretary from 1990 to 1994.
- ✓ Supervised critical Group business operations viz. exploration and production of crude oil in Thailand, completion of the Marina facilities at the Clearwater Bay Golf and Country Club in Hong Kong and the subsequent sale of berths at the Marina.
- ✓ Defined and implemented long term and short term objectives, set strategic direction and control policy implementation.
- ✓ Analysed industry trend and competitive landscape oversaw opportunity identification and evaluated and formulated strategies to build long-term business.
- ✓ Initiated restructuring of the business operations involving moving out from financial services and investment activities to a small sized oil company by acquiring two third interest in a small oilfield in Thailand not already owned by the Group.
- ✓ Drafted and established Employee Share Option Scheme.
- ✓ Responsible for planning, development and operation of the Group's oilfield in Thailand and oversaw the operations of the Group's office in Bangkok.
- ✓ Instrumental in the introduction of China National Petroleum Corporation ("CNPC") as the controlling shareholder of the company in September, 1993.
- ✓ Led due diligence team to acquire interest in enhanced oil recovery project at Karamay Oilfield located in the Xinjiang, PRC for US\$66 million. (Acquisition was eventually completed in 2006).

Earlier roles:

Group Company Secretary & Authorised Rep. to HK Stock Exchange **1990 to 1993**

- ✓ Responsible for all Company Secretarial duties of the Group and handled earlier held corporate finance managerial responsibilities.
- ✓ Ensured compliance with the Companies Ordinance of Hong Kong and the Companies Act of Bermuda 1991, the Listing Rules of the Stock Exchange of Hong Kong Limited and the requirements of the Securities and Futures Commission.
- ✓ Formulated and implemented Corporate Governance policy.

Manager (Corporate Finance)

1990 to 1991

- ✓ Responsibilities included planning and executing corporate exercises including acquisitions, fund raising and transfer of domicile for the Group from Hong Kong to Bermuda.
- ✓ Prepared and presented proposals to the Board of Directors and draft announcements/disclosure documents to shareholders on Group corporate exercises.

RHB Investment Bank Berhad, Malaysia**1982 to 1990**

Manager – Corporate Finance

- ✓ Advised clients on various corporate exercises, including IPO's, equity fund raising, underwriting, acquisitions, divestures, corporate restructurings, feasibility studies etc.
- ✓ Prepared applications for submission to the regulatory authorities in Malaysia and prepared disclosure documents to shareholders of clients in compliance with the rules of The Kuala Lumpur Stock Exchange and the Stock Exchange of Singapore Limited.
- ✓ Liaised with The Kuala Lumpur Stock Exchange and the Stock Exchange of Singapore Limited to clear disclosure documents and announcements relating to corporate exercises undertaken by listed clients.

- ✓ Monitored the work of junior colleagues prior to review by clients and made proposal presentations to clients, board and shareholder meetings.
- ✓ During a one year secondment to Lending Department, dealt with all Corporate Lending activities on assigned accounts and assisted in a review of the Bank's lending and security documentation.

Earlier Designations :

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| <i>Assistant Manager</i> | <i>1989 to 1990</i> |
| <i>Senior Officer</i> | <i>1985 to 1988</i> |
| <i>Officer (Corporate Finance Dept.)</i> | <i>1982 to 1985</i> |

EDUCATION AND CREDENTIALS

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| Barrister-at-Law Inns of Court School of Law, England <i>Distinction: Called to the Utter Bar of the Honourable Society of the Middle Temple in July 1988.</i> | 1988 |
| Diploma in Law (External student) City University, London | 1986 |
| Joint Honours Bachelor of Science Degree in Economics & Law University College of Wales, Aberystwyth, Wales <i>Distinction: Awarded "T. Maelgwyn Davies Memorial Prize" for highest performance in 1st year examinations in Microeconomics.</i> | 1981 |
| Higher National Diploma in Business Studies Ealing College of Higher Education, London | 1978 |

PERSONAL DETAILS

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| Date of Birth | : | 28th July 1958 |
| Place of Birth | : | Kuala Lumpur |
| Languages | : | English - Native Level Written and Spoken Bahasa Malaysia – Low Level Spoken Only |
| Citizenship | : | Malaysian |
| Children | : | 3 |
| Marital Status | : | Married |
| Health | : | Excellent |
| Interests | : | Golf, Rugby Union, Music, Reading, Natural and Organic Skincare |